

## At a glance

<b>Business focus</b>	Impact asset manager advising scalable impact funds to generate social and environmental impact in low and middle income countries
<b>Assets under management</b>	EUR 2 billion
<b>Impact assets originated</b>	EUR 4 billion across 590+ investments in 27 countries
<b>Services</b>	General fund management Investment management Risk management Technical assistance management
<b>Topics</b>	Micro, small and medium enterprise (MSME) finance <ul style="list-style-type: none"> <li>• Employment</li> <li>• Agriculture</li> <li>• Housing</li> </ul> <p>Green finance</p> <ul style="list-style-type: none"> <li>• Energy finance (renewable energy/energy and natural resource efficiency)</li> <li>• Conservation and climate finance</li> </ul>
<b>SDGs</b>	Our work contributes to the following UN Sustainable Development Goals (UN SDGs) 
<b>Approach</b>	Structuring and advisory of public-private partnership funds Origination and monitoring of fund investments coupled with technical assistance Proprietary light-house investments Supporting impact investing market building and thought leadership
<b>Fund investments</b>	Medium to long-term senior loans, subordinated loans, mezzanine debt instruments, equity and quasi-equity participations to financial institutions, corporates and renewable energy projects
<b>Organizational structure</b>	Supervisory board and executive management comprised of recognized experts in the field of development finance and capital markets  17 offices: Head office in Frankfurt am Main, Germany and regional offices in Southeast Europe, the Caucasus, Latin America and MENA
<b>Team</b>	More than 180 employees with over 40 nationalities
<b>Shareholders</b>	Management and staff, Apax Foundation
<b>Foundation</b>	September 2009
<b>Signatory</b>	Principles for Responsible Investment (UN PRI), Smart Campaign
<b>Memberships</b>	Member of the Investors' Council of the Global Impact Investing Network, Forum Nachhaltige Geldanlagen, UNEP FI, European Venture Philanthropy Association, Coalition for Private Investment in Conservation, Institutional Investors Group on Climate Change, Microfinance Center and others

Funds



**Purpose** MSE finance via financial intermediaries  
**Impact** Create employment and additional income, improve housing conditions  
**Target Regions** Southeast Europe, Eastern Europe, Caucasus  
**Committed Funds** EUR 980 million  
**Portfolio Outstanding** EUR 909 million  
**Initiated** December 2005  
**Website** [www.efse.lu](http://www.efse.lu)



**Purpose** Green finance via financial institutions and via direct investments in renewable energy projects  
**Impact** Reduce energy consumption and CO2 emissions, and increase the efficient use of resources  
**Target Regions** Southeast Europe, Eastern Europe, Caucasus, Middle East, North Africa  
**Committed Funds** EUR 459 million  
**Portfolio Outstanding** EUR 434 million  
**Initiated** December 2009  
**Website** [www.ggf.lu](http://www.ggf.lu)



**Purpose** MSME finance via financial intermediaries, including equity investments, to enable institutional green-fielding  
**Impact** Create employment and additional income  
**Target Regions** Middle East, North Africa  
**Committed Funds** EUR 296 million  
**Portfolio Outstanding** EUR 247 million  
**Initiated** August 2011  
**Website** [www.sanad.lu](http://www.sanad.lu)



**Purpose** Conservation and climate finance via financial intermediaries and direct investments  
**Impact** Biodiversity conservation and mitigation of climate effects  
**Target Regions** Latin America, The Caribbean  
**Committed Funds** EUR 233 million  
**Portfolio Outstanding** EUR 190 million  
**Initiated** December 2014  
**Website** [www.ecobusiness.fund](http://www.ecobusiness.fund)



**Purpose** Equity investments in sustainable forestry projects  
**Impact** Mitigating climate change by carbon sequestration and creating rural jobs  
**Target Regions** Latin America, The Caribbean, Sub-Saharan Africa  
**Committed Funds** USD 60 million  
**Target Size** USD 200 million  
**First Closing** July 2018  
**Website** [www.arbaro.lu](http://www.arbaro.lu)

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