


At a glance

Business focus	Impact asset manager advising scalable impact funds to generate social and environmental impact in low and middle-income countries
Assets under Management*	EUR 2.3 billion
Impact assets originated	EUR 5 billion across 755 investments in 31 countries
Services	<p>General fund management</p> <p>Investment management</p> <p>Risk management</p> <p>Technical assistance management</p>
Topics	<p>Micro, small, and medium enterprise (MSME) finance</p> <ul style="list-style-type: none"> • Employment • Agriculture • Housing <p>Green finance</p> <ul style="list-style-type: none"> • Energy finance (renewable energy/energy and natural resource efficiency) • Conservation and climate finance
SDGs	<p>Our work contributes to the following UN Sustainable Development Goals (UN SDGs)</p> 
Approach	<p>Structuring and advisory of public-private partnership funds</p> <p>Origination and monitoring of fund investments coupled with technical assistance</p> <p>Proprietary light-house investments</p> <p>Supporting impact investing market building and thought leadership</p>
Fund investments	Medium to long-term senior loans, subordinated loans, mezzanine debt instruments, equity and quasi-equity investments to/in financial institutions, corporates, and renewable energy projects
Organizational structure	<p>Supervisory board and executive management comprised of recognized experts in the field of development finance and capital markets</p> <p>17 offices: headquarters in Frankfurt am Main, Germany, and regional offices in Southeast Europe, the Caucasus, Latin America, the Middle East, North Africa, Sub-Saharan Africa</p>
Team	More than 220 employees with over 50 nationalities
Shareholders	Management and staff, Apax Foundation
Foundation	September 2009
Signatory	Principles for Responsible Investment (UN PRI), Smart Campaign
Memberships	Member of the Investors' Council of the Global Impact Investing Network, Forum Nachhaltige Geldanlagen, UNEP Finance Initiative, European Venture Philanthropy Association, Coalition for Private Investment in Conservation, Microfinance Centre, Inclusive Finance Network, and others

*Including assets of funds advised by Finance in Motion

Funds



Purpose	MSE finance via financial intermediaries
Impact	Create employment and additional income, improve housing conditions
Target Regions	Southeast Europe, Eastern Europe, Caucasus
Available Funding	EUR 1 billion
Portfolio Committed	EUR 935 million
Initiated	December 2005
Website	www.efse.lu



Purpose	Green finance via financial institutions and via direct investments in renewable energy projects
Impact	Reduce energy consumption and CO ₂ emissions, and increase the efficient use of resources
Target Regions	Southeast Europe, Eastern Europe, Caucasus, Middle East, North Africa
Available Funding	EUR 671 million
Portfolio Committed	EUR 607 million
Initiated	December 2009
Website	www.ggf.lu



Purpose	MSME finance via financial intermediaries, including equity investments, to enable institutional green-fielding
Impact	Create employment and additional income
Target Regions	Middle East, North Africa
Available Funding	EUR 359 million
Portfolio Committed	EUR 267 million
Initiated	August 2011
Website	www.sanad.lu



Purpose	Conservation and climate finance via financial intermediaries and direct investments
Impact	Biodiversity conservation and mitigation of climate effects
Target Regions	Latin America, The Caribbean, sub-Saharan Africa
Available Funding	EUR 338 million
Portfolio Committed	EUR 341 million
Initiated	December 2014
Website	www.ecobusiness.fund



Purpose	Equity investments in sustainable forestry projects
Impact	Mitigating climate change by carbon sequestration and creating rural jobs
Target Regions	Latin America, The Caribbean, sub-Saharan Africa
Available Funding	USD 60 million
Target Size	USD 200 million
First Closing	July 2018
Website	www.arbaro-advisors.com

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