


At a glance

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| Business focus | Impact asset manager advising scalable impact funds to generate social and environmental impact in low and middle-income countries |
| Assets under Management* | EUR 2.5 billion |
| Impact assets originated | EUR 5.5 billion across 820 investments in 35 countries |
| Services | <p>General fund management</p> <p>Investment management</p> <p>Risk management</p> <p>Technical assistance management</p> |
| Topics | <p>Micro, small, and medium enterprise (MSME) finance</p> <ul style="list-style-type: none"> • Employment • Agriculture • Housing <p>Green finance</p> <ul style="list-style-type: none"> • Energy finance (renewable energy/energy and natural resource efficiency) • Conservation and climate finance |
| SDGs | <p>Our work contributes to the following UN Sustainable Development Goals (UN SDGs)</p>  |
| Approach | <p>Structuring and advisory of public-private partnership funds</p> <p>Origination and monitoring of fund investments coupled with technical assistance</p> <p>Proprietary light-house investments</p> <p>Supporting impact investing market building and thought leadership</p> |
| Fund investments | Medium to long-term senior loans, subordinated loans, mezzanine debt instruments, equity and quasi-equity investments to/in financial institutions, corporates, and renewable energy projects |
| Organizational structure | <p>Supervisory board and executive management comprised of recognized experts in the field of development finance and capital markets</p> <p>17 offices: headquarters in Frankfurt am Main, Germany, and regional offices in Southeast Europe, the Caucasus, Latin America, the Middle East, North Africa, Sub-Saharan Africa</p> |
| Team | More than 220 employees with over 50 nationalities |
| Shareholders | Management and staff, Apax Foundation |
| Foundation | September 2009 |
| International standards | Principles for Responsible Investment (UN PRI), Operating Principles for Impact Management |
| Memberships | Member of the Investors' Council of the Global Impact Investing Network, Forum Nachhaltige Geldanlagen, UNEP Finance Initiative, European Venture Philanthropy Association, Microfinance Centre, Inclusive Finance Network, and others |

*Including assets of funds advised by Finance in Motion

Funds



Purpose
Impact
Target Regions
Available Funding
Portfolio Committed
Initiated
Website

MSE finance via financial intermediaries
 Create employment and additional income, improve housing conditions
 Southeast Europe, Eastern Europe, Caucasus
 EUR 1 billion
 EUR 866 million
 December 2005
www.efse.lu



Purpose
Impact
Target Regions
Available Funding
Portfolio Committed
Initiated
Website

Green finance via financial institutions and via direct investments in renewable energy projects
 Reduce energy consumption and CO₂ emissions, and increase the efficient use of resources
 Southeast Europe, Eastern Europe, Caucasus, Middle East, North Africa
 EUR 765 million
 EUR 604 million
 December 2009
www.ggf.lu



Purpose
Impact
Target Regions
Available Funding
Portfolio Committed
Initiated
Website

MSME finance via financial intermediaries, including equity investments, to enable institutional green-fielding
 Create employment and additional income
 Middle East, North Africa, selected countries of sub-Saharan Africa
 USD 489 million
 USD 363 million
 August 2011
www.sanad.lu



Purpose
Impact
Target Regions
Available Funding
Portfolio Committed
Initiated
Website

Conservation and climate finance via financial intermediaries and direct investments
 Biodiversity conservation and mitigation of climate effects
 Latin America, The Caribbean, sub-Saharan Africa
 USD 531 million
 USD 456 million
 December 2014
www.ecobusiness.fund



Purpose
Impact
Target Regions
Available Funding
Target Size
First Closing
Website

Equity investments in sustainable forestry projects
 Mitigating climate change by carbon sequestration and creating rural jobs
 Latin America, The Caribbean, sub-Saharan Africa
 USD 111 million
 USD 200 million
 July 2018
www.arbaro-advisors.com



Purpose
Impact
Target Regions
Available Funding
Initiated
Website

Green and social finance, by investing in green and other thematic bonds
 Environmental and social benefits, with focus on climate action
 Latin America, The Caribbean
 USD 86 million
 January 2021
www.lagreen.lu

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