


At a glance

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| Business focus | Impact asset manager advising scalable impact funds to generate social and environmental impact in low and middle-income countries |
| Assets under Management* | EUR 3.2 billion |
| Impact assets originated | EUR 7.2 billion across 962 investments in 38 countries |
| Services | <p>General fund management</p> <p>Investment management</p> <p>Risk management</p> <p>Technical assistance management</p> |
| Topics | <p>Micro, small, and medium enterprise (MSME) finance</p> <ul style="list-style-type: none"> • Employment • Agriculture • Housing <p>Green finance</p> <ul style="list-style-type: none"> • Energy finance (renewable energy/energy and natural resource efficiency) • Conservation and climate finance |
| SDGs | <p>Our work contributes to the following UN Sustainable Development Goals (UN SDGs)</p>  |
| Approach | <p>Structuring and advisory of public-private partnership funds</p> <p>Origination and monitoring of fund investments coupled with technical assistance</p> <p>Proprietary light-house investments</p> <p>Supporting impact investing market building and thought leadership</p> |
| Fund investments | Medium to long-term senior loans, subordinated loans, mezzanine debt instruments, equity and quasi-equity investments to/in financial institutions, corporates, and renewable energy projects |
| Organizational structure | <p>Supervisory board and executive management comprised of recognized experts in the field of development finance and capital markets</p> <p>16 offices: headquarters in Frankfurt am Main, Germany, and regional offices in Southeast Europe, the Caucasus, Latin America, the Middle East, North Africa, Sub-Saharan Africa</p> |
| Team | More than 300 employees with over 60 nationalities |
| Shareholders | Management and staff, Apax Foundation |
| Foundation | September 2009 |
| International standards | Principles for Responsible Investment (UN PRI), Operating Principles for Impact Management |
| Memberships | Member of the Investors' Council of the Global Impact Investing Network, Forum Nachhaltige Geldanlagen, UNEP Finance Initiative, European Venture Philanthropy Association, Microfinance Centre, Inclusive Finance Network, and others |

*Including assets of funds advised by Finance in Motion

Funds

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|---|---|--|
|  | <p>Purpose Impact Target Regions Available Funding Portfolio Committed Initiated Website</p> | <p>MSE finance via financial intermediaries Create employment and additional income, improve housing conditions Southeast Europe, Eastern Europe, Caucasus EUR 1,114.4 million EUR 1,121.9 million December 2005 www.efse.lu</p> |
|  | <p>Purpose Impact Target Regions Available Funding Portfolio Committed Initiated Website</p> | <p>Green finance via financial institutions and via direct investments in renewable energy projects Reduce energy consumption and CO₂ emissions, and increase the efficient use of resources Southeast Europe, Eastern Europe, Caucasus, Middle East, North Africa EUR 725.5 million EUR 761.6 million December 2009 www.ggf.lu</p> |
|  | <p>Purpose Impact Target Regions Available Funding Portfolio Committed Initiated Website</p> | <p>MSME finance via financial intermediaries, including equity investments, to enable institutional green-fielding Create employment and additional income Middle East, North Africa, selected countries of sub-Saharan Africa USD 476.1 million USD 409.3 million August 2011 www.sanad.lu</p> |
|  | <p>Purpose Impact Target Regions Available Funding Portfolio Committed Initiated Website</p> | <p>Conservation and climate finance via financial intermediaries and direct investments Biodiversity conservation and mitigation of climate effects Latin America, The Caribbean, sub-Saharan Africa USD 752.4 million USD 712.5 million December 2014 www.ecobusiness.fund</p> |
|  | <p>Purpose Impact Target Regions Available Funding Portfolio Committed First Closing Website</p> | <p>Equity investments in sustainable forestry projects Mitigating climate change by carbon sequestration and creating rural jobs Latin America, The Caribbean, sub-Saharan Africa USD 111.2 million USD 111.2 million July 2018 www.arbaro-advisors.com</p> |
|  | <p>Purpose Impact Target Regions Available Funding Portfolio Committed Initiated Website</p> | <p>Green and social finance, by investing in green and other thematic bonds Environmental and social benefits, with focus on climate action Latin America, The Caribbean USD 126.9 million USD 89.3 million January 2021 www.lagreen.lu</p> |

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